

# Say Yes To



**Buying or selling a home can seem like an overwhelming task. But the right REALTOR® can make the process easier — and more profitable.**

**A Certified Residential Specialist (CRS), with years of experience and success, will help you make smart decisions in a fast-paced, complex and competitive real estate market.**

**To receive the CRS Designation, REALTORS® must demonstrate outstanding professional achievements to include high volume sales and pursue advanced training in areas such as finance, marketing, negotiation & technology.**

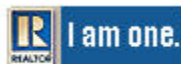
**They must also maintain membership in the National Association of REALTORS® and abide by its Code of Ethics.**

**Work with the top 4 percent of REALTORS® in the nation.**

**Contact JOHN BERGER, CRS today!**

**[johnberger@remax.net](mailto:johnberger@remax.net)**

**757.618.3300 cell**





**Certified  
Residential  
Specialist**



There is a difference in real estate agents. Only **1**  
in **20** REALTORS® has the sales record and  
advanced training to carry the CRS Designation.  
If you're serious about buying or selling a home,  
working with a Certified Residential Specialist can  
give you a serious advantage. So for great agents, and  
great homes go to **[www.crs.com](http://www.crs.com)**.



The Council of Residential Specialists  
is an affiliate of the NATIONAL  
ASSOCIATION OF REALTORS®

**Get Serious.  
Get a CRS.**